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UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

EMPLOYMENT SOLUTIONS
MANAGEMENT, INC., a Georgia
corporation

Plaintiff,

vs.

PARTNERS PERSONNEL —CENTRAL
VALLEY, CORP., a Delaware corporation,
PARTNERS PERSONNEL —COMMERCE,
CORP., a Delaware corporation,
PARTNERS PERSONNEL — GOLD COAST,
CORP., a Delaware corporation,
PARTNERS PERSONNEL — GOLD COAST
II, CORP., a Delaware corporation,
PARTNERS PERSONNEL — GOLD COAST
III, CORP., a Delaware corporation,
PARTNERS PERSONNEL —INDUSTRY,
CORP., a Delaware corporation,
PARTNERS PERSONNEL — INLAND
MORENO, CORP., a Delaware corporation,

CASE NO. 8:17-cv-1044-JLS-JCGx

**ORDER GRANTING DEFENDANTS’
MOTION TO COMPEL
ARBITRATION (Doc. 30)**

- 1 PARTNERS PERSONNEL —INLAND,
CORP., a Delaware corporation,
- 2 PARTNERS PERSONNEL — IRVINE,
3 CORP., a Delaware corporation,
- 4 PARTNERS PERSONNEL — NORTH
HOLLYWOOD, CORP., a Delaware
5 corporation,
- 6 PARTNERS PERSONNEL — SAN DIEGO,
CORP., a Delaware corporation,
- 7 PARTNERS PERSONNEL — SAN
8 FERNANDO, CORP., a Delaware corporation,
- 9 PARTNERS PERSONNEL — SANTA ANA,
CORP., a Delaware corporation,
- 10 PARTNERS PERSONNEL — SANTA FE
11 SPRINGS, CORP., a Delaware corporation,
- 12 PARTNERS PERSONNEL — SOUTH BAY,
CORP., a Delaware corporation,
- 13 PARTNERS PERSONNEL —
14 MANAGEMENT SERVICES, LLC, a
Delaware limited liability company,
- 15 THOMAS CORTE, an individual,
- 16 PATTIE SMITH, an individual,
- 17 CHRISTINA FIERRO, an individual,
- 18 MARK MCCOMB, an individual,
- 19 And
- 20
- 21 PATRICIA RICO, an individual,

22 Defendants.

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1 **I. INTRODUCTION**

2 Before the Court is a Motion to Compel Arbitration filed by the Defendants named
3 in Plaintiff Employment Solutions Management (EmployBridge)'s Complaint (Doc. 1),
4 including 15 corporate entities (Partners Defendants) and three employees, Thomas Corte,
5 Pattie Smith, and Christina Fierro. (Employee Defendants). (Mot., Doc. 30.) Plaintiff
6 opposed, and Defendants responded. (Opp., Doc. 34; Reply, Doc. 37.) Following the
7 filing of Plaintiff's First Amended Complaint, the parties submitted a joint stipulation
8 asking that the Court's ruling on this Motion apply to the two new employee and one new
9 Partners defendants. (FAC, Doc. 45; Joint Stip., Doc. 49; Order on Joint Stip., Doc. 50.)
10 Having heard oral arguments and reviewed the papers on file, the Court GRANTS
11 Defendants' Motion to Compel Arbitration.

12 **II. BACKGROUND**

13 This lawsuit follows a protracted dispute between Stephen Sorensen and EB Holding.
14 (Mot. at 4.) Sorensen is former CEO of Select Staffing, a temporary staffing placement
15 business founded under his holding company New Koosharem, LLC (NKC). (*Id.*) In
16 2014, Select Staffing filed for Chapter 11 bankruptcy, and ultimately Sorensen sold his
17 controlling interests in NKC and Select Staffing to EB Holding. (*Id.*) EB Holding, also
18 known as EmployBridge, is the parent company of Employment Solutions Management,
19 the plaintiff in this suit. (Sorensen Decl. ¶ 2, Doc. 31.) Sorensen and EB Holding then
20 settled a number of claims related to confidentiality, non-solicitation, and the right to
21 compete via a global settlement agreement. (Mot. at 1.) Sorensen now owns a new set of
22 staffing agencies, known as Partners Personnel, which has a number of locations
23 throughout California. (*Id.* ¶ 4; FAC ¶ 7.) Sixteen of these entities are named as
24 defendants in this suit, along with five former EmployBridge employees who now work
25 for Partners Personnel. (FAC ¶¶ 7-12.)

26 On June 15, 2017, EmployBridge filed a complaint against the fifteen Partners
27 Defendants and three Employee Defendants: Corte, Smith, and Fierro. (Compl. ¶¶ 7-10.)
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1 The complaint includes a total of fifteen causes of action, including theft of trade secrets,
2 breach of fiduciary duty, tortious interference with contractual relations, and unfair
3 competition. (*Id.*) The complaint alleges that following Sorensen’s separation from EB
4 Holding, he “started laying the groundwork for a competing company with one transparent
5 purpose—to recapture the business he previous sold by any means necessary.” (*Id.* ¶ 15.) It
6 alleges that Sorensen targeted high-level EmployBridge employees, including Corte,
7 Smith, and Fierro, and worked with them to appropriate “EmployBridge’s trade secrets
8 including client relationships, contacts, and pricing.” (*Id.* ¶ 17.) EmployBridge filed its
9 First Amended Complaint on September 21, 2017. (Doc. 45.) The FAC differs from the
10 original complaint only in that it adds one corporate defendant, Partners Personnel – Santa
11 Fe Springs, Corporation, and two employee defendants, Mark McComb and Patricia Rico.
12 The causes of action and allegations remain identical.

13 On August 31, 2017, Defendants moved the Court to compel arbitration in this
14 action. They assert that a global settlement agreement between Sorensen and
15 EmployBridge, incorporating a number of covenants and an arbitration clause, covers all
16 of the Defendants in this action. (Mot. at 15.) They further assert that Corte, Smith, and
17 Fierro can compel arbitration pursuant to arbitration clauses in their employment
18 agreements. (Mot. at 23.) On September 26, 2017, the parties filed a Joint Stipulation
19 asking the Court’s ruling on the original Defendants’ Motion to Compel Arbitration and
20 Stay Action apply to these newly joined defendants.¹ (Doc. 49.) The Court granted the
21 stipulation on September 29, 2017.

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23 **III. LEGAL STANDARD**

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26 ¹ The stipulation notes that both of the new employee defendants signed employment
27 agreements that contain arbitration clauses. (Cottingim Decl. Ex. 1, Doc. 49-2 at 2-5; Ex. 2, Doc.
28 49-3 at 2.) At oral argument, counsel for Defendants confirmed that Mr. Sorensen owns 95
percent of the voting interest in the new corporate defendant.

1 Congress enacted the Federal Arbitration Act “in 1925 as a response to judicial
2 hostility to arbitration.” *CompuCredit Corp. v. Greenwood*, 565 U.S. 95, 97 (2012). The
3 FAA provides that an agreement to arbitrate disputes arising from “a contract evidencing a
4 transaction involving commerce” shall be “valid, irrevocable, and enforceable, save upon
5 such grounds as exist at law or in equity for the revocation of any contract.” 9 U.S.C. § 2.
6 “The court’s role under the Act is . . . limited to determining (1) whether a valid agreement
7 to arbitrate exists and, if it does, (2) whether the agreement encompasses the dispute at
8 issue.” *Chiron Corp. v. Ortho Diagnostic Sys., Inc.*, 207 F.3d 1126, 1130 (9th Cir. 2000).
9 The “party seeking to compel arbitration has the burden under the FAA to show [these two
10 elements].” *Ashbey v. Archstone Property Mgmt., Inc.*, 785 F.3d 1320, 1323 (9th Cir.
11 2015). “[A]ny doubts concerning the scope of arbitrable issues should be resolved in favor
12 of arbitration.” *Moses H. Cone Mem’l Hosp. v. Mercury Constr. Corp.*, 460 U.S. 1, 24–25
13 (1983), *superseded by statute on other grounds*. However, “arbitration is a matter of
14 contract and a party cannot be required to submit to arbitration any dispute which he has
15 not agreed so to submit.” *AT&T Techs., Inc. v. Commc’ns Workers of Am.*, 475 U.S. 643,
16 648 (1986) (quoting *United Steelworkers of Am. v. Warrior & Gulf Navigation Co.*, 363
17 U.S. 574, 582 (1960)).

18 In these analyses, a court may consider evidence outside of the pleadings, such as
19 declarations and other documents filed with the court, using “a standard similar to the
20 summary judgment standard of [Federal Rule of Civil Procedure 56].” *Concat LP v.*
21 *Unilever, PLC*, 350 F. Supp. 2d 796, 804 (N.D. Cal. 2004); *see also Geographic*
22 *Expeditions, Inc. v. Estate of Lhotka ex rel. Lhotka*, 599 F.3d 1102, 1104 n.1 (9th Cir.
23 2010) (“We take . . . facts from the First Amended Complaint, on file in the district court,
24 and declarations filed in support of and in opposition to the motion to dismiss. All are part
25 of our record.”).

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1 **IV. DISCUSSION**

2 Defendants contend that the parties in this case have agreed to arbitrate pursuant to
3 the global settlement agreement between Sorensen, EmployBridge,² and related parties.
4 Should the Court find that the Defendants are not expressly covered by the Settlement
5 Agreement, Defendants argue that EmployBridge should still be compelled to arbitration
6 under one of several alternative theories. First, they argue that each Defendant is a third-
7 party beneficiary of the Settlement Agreement. (Mot. at 15.) Second, they argue that
8 EmployBridge should be compelled to arbitration under the doctrines of equitable estoppel
9 or agency. (Mot. at 16-19.) To the extent the applicability of the settlement agreement to
10 the Defendants is unclear, Defendants argue that “the threshold issue of ‘arbitrability’ is
11 subject to arbitration, not adjudication by the Court” per the Agreement. (Mot. at 13.)
12 They further argue that each Employee Defendant can compel arbitration of these claims
13 pursuant to arbitration clauses in their employment agreements. (Mot. at 23.)

14 EmployBridge’s opposition asserts that none of the Defendants are parties to the
15 Settlement Agreement. (Mot. at 3.) It argues that the employee arbitration agreements are
16 unenforceable as a matter of state law. (Mot. at 13.) EmployBridge contends that
17 Defendants, as nonparties to and non-signatories of the Settlement Agreement, cannot
18 properly invoke any of their proffered theories (third party beneficiary, equitable estoppel,
19 or agency) to compel it to arbitration. (Mot. at 5.) To the extent that the Court finds that
20 there is an enforceable agreement to arbitrate between the parties, they argue that these
21 claims are outside the scope of that agreement. (Mot. at 11.)

22 The Court addresses each of these issues in turn.

23 **A. The Court decides whether these parties have agreed to arbitrate.**

24 Although courts will generally apply state-law contract principles “[w]hen deciding
25 whether the parties agreed to arbitrate a certain matter,” they should apply a “clear and
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27 ² The parties do not dispute that the plaintiff in this matter, Employment Solutions
28 Management, Inc., is bound by the Settlement Agreement as a subsidiary of EmployBridge.

1 unmistakable” evidence standard to decide whether a party has agreed to arbitrate
2 arbitrability.” *First Options of Chicago, Inc. v. Kaplan*, 514 U.S. 938, 944 (1995) (quoting
3 *AT & T Technologies, Inc. v. Communications Workers of America*, 475 U.S. 643, 649
4 (1986)). Parties may agree to delegation provisions that give authority to the arbitrator to
5 decide gateway issues of arbitrability. *See Rent-A-Center, West, Inc. v. Jackson*, 561 U.S.
6 63, 68-69 (2010). However, the Ninth Circuit has held that when there is no “clear and
7 unmistakable evidence that [a party] agreed to arbitrate arbitrability with nonsignatories,
8 the district court ha[s] the authority to decide whether the instant dispute is arbitrable.”
9 *Kramer v. Toyota Motor Corp.*, 705 F.3d 1122, 1127 (9th Cir. 2013) (citations omitted).

10 The parties have two disputes about arbitrability. The first is whether Defendants
11 can compel arbitration, either as express parties to the settlement agreement or via an
12 equitable theory allowing a non-signatory to enforce the agreement. The second is
13 whether the claims at issue in this suit fall within the scope of the arbitration clause. The
14 first dispute is a threshold issue that must be decided before either the Court or an
15 arbitrator decides the second dispute.

16 Defendants argue that even the first dispute should be submitted to the arbitrator,
17 per the arbitration clause itself. (Mot. at 14.) The clause states that the “[a]rbitrator shall
18 have exclusive authority to resolve any dispute relating to . . . the determination of the
19 scope or applicability of this agreement to arbitrate.” (Settlement Agreement section
20 7.1(c), Doc. 31-1 at 38.) Defendants contend that this delegation clause applies not only to
21 disputes about whether the claims come within the scope of the agreement, but also “the
22 extent to which the Parties to the Action” fall within the clause’s provision. (Mot. at 14.)

23 EmployBridge argues that the Court has the authority to decide whether Defendants
24 are bound by the Settlement Agreement such that they are able to enforce the arbitration
25 clause. They maintain that Defendants are non-parties, so there cannot be “clear and
26 unmistakable evidence . . . that the parties agreed to have an arbitrator decide if the present
27 dispute is subject to arbitration.” (Opp. at 3). Moreover, it is clear from the face of the
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1 agreement that the Defendants are not signatories to the Settlement Agreement.
2 (Settlement Agreement, Doc. 31-1 at 42-47.)

3 The Court concludes that it, and not the arbitrator, should decide whether these
4 parties have agreed to arbitrate. The parties may have agreed to delegate questions of
5 arbitrability to an arbitrator, but there is no “clear and unmistakable” evidence that
6 EmployBridge has agreed to arbitrate arbitrability with nonsignatories. *See Kramer*, 705
7 F.3d at 1127. Therefore, the Court should decide whether Defendants may compel
8 arbitration pursuant to the Settlement Agreement as non-signatories.

9 **B. Choice of Law**

10 Defendants contend that the choice of law clause in the Settlement Agreement
11 should govern this dispute. (Mem. at 7.) The Settlement Agreement states that any
12 dispute “shall be governed by and construed under and in accordance with the laws of the
13 State of Delaware.” (Settlement Agreement § 7.3, Doc. 31-1 at 39.) EmployBridge argues
14 that the Court should not apply the choice-of-law provision “without first deciding that the
15 non-signatory Defendants have any rights under that contract.” (Opp. at 4.)

16 “Federal courts sitting in diversity look to the law of the forum state . . . when
17 making choice of law determinations.” *Nguyen v. Barnes & Noble Inc.*, 763 F.3d 1171,
18 1175 (citing *Hoffman v. Citibank (S.D.), N.A.*, 5456 F.3d 1078, 1082 (9th Cir. 2008) (per
19 curiam)). “Under California law, the parties’ choice of law will govern unless section
20 187(2) of the Restatement (Second) of Conflict of Laws dictates a different result.” *Id.*
21 (citations omitted). Here, the Court must determine whether the parties are bound by the
22 agreement before deciding whether to abide by the Delaware choice of law provision, and
23 also must decide whether California or Delaware law should govern that determination—
24 akin to a chicken and egg scenario. However, if the law of the two states—here, California
25 and Delaware—dictate the same outcome, then the Court “need not engage in this circular
26 inquiry.” *Id.* In this case, California and Delaware law dictate the same outcome, so the
27 Court need not resolve this issue.

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2 **C. The Partners Defendants are third-party beneficiaries to the Settlement**
3 **Agreement.**

4 The Partners Defendants argue that they are third-party beneficiaries of the
5 Settlement Agreement. (Mot., Doc. 30 at 15.) EmployBridge counters that “as a matter of
6 black-letter law,” the Partners Defendants cannot be third-party beneficiaries as they were
7 not in existence at the time the Settlement Agreement was signed. (Opp., Doc. 34 at 6.)
8 The Court concludes that under both California and Delaware law, the Partners Defendants
9 are third-party beneficiaries of the Settlement Agreement.

10 California law allows nonsignatories to enforce arbitration agreements as third party
11 beneficiaries. *Crowley Maritime Corp. v. Boston Old Colony Ins. Co.*, 158 Cal. App. 4th
12 1061, 1070 (Cal. Ct. App. 2008) (quoting *Comer v. Micor, Inc.*, 436 F.3d 1098, 1101 (9th
13 Cir. 2006)). Further, “[a] party need not show that it was intended to benefit as an
14 individual . . . if it is a member of a class the parties intended to benefit.” *Epitech, Inc. v.*
15 *Kann*, 204 Cal. App. 4th 1365, 1372 (Cal. Ct. App. 2012) (quoting *Souza v. Westlands*
16 *Water Dist.*, 135 Cal. App. 4th 879, 891 (Cal. Ct. App. 2006)). “Whether a third party is
17 an intended beneficiary . . . to the contract involves construction of the parties’ intent,
18 gleaned from reading the contract as a whole in light of the circumstances under which it
19 was entered.” *Epitech*, at 1371-72 (quoting *Neverkovec v. Fredericks*, 74 Cal. App. 4th
20 337, 349 (Cal. Ct. App. 1999)).

21 California law, therefore, renders the Partners Defendants third-party beneficiaries
22 to the Settlement Agreement. Section 7.7 of the Settlement Agreement states that the
23 “Agreement shall be binding upon and inure to the benefit of the Parties and their
24 respective heirs, Affiliates, successors, and assigns.” (Settlement Agreement § 7.7, Doc.
25 31-1 at 39.) This clause makes the Settlement Agreement, including the arbitration clause,
26 explicitly binding on future entities like heirs, successors, and assigns. Based on the
27 principle of *noscitor a sociis*, the Court interprets Affiliates in accordance with “heirs,
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1 successors, and assigns” as persons or entities that might come into existence after the
2 Settlement Agreement was signed. The Settlement Agreement defines “Affiliates” as
3 any Person directly or indirectly owned by such other Person, any
4 Person directly or indirectly Controlling, Controlled by or under
5 common Control with such other Person . . . [f]or purposes of the
6 foregoing, ‘Control’ means the possession, directly or indirectly, of
7 the actual or effective power to direct the management or policies of
8 a Person, whether through ownership or voting securities, by
9 contract or otherwise.

10 (Id. at 4.) Despite not being individually named, or in existence at the time the Settlement
11 Agreement was signed, Sorensen’s majority ownership interest in the Partners Defendants
12 makes them Affiliates, and therefore members of a class that the parties intended to both
13 benefit and burden.

14 EmployBridge cites *Alling v. Universal Manufacturing Corporation* for the
15 proposition that an entity not in existence can never be a third-party beneficiary to a
16 contract; the Court does not read the holding in *Alling* so broadly. 5 Cal. App. 4th 1412
17 (Cal. Ct. App. 1992). In that case, the court noted that the “existence [of the new entity]
18 could not possibly have been foreseen or considered by the parties entering into the”
19 Agreement. *Id.* at 1441. In this case, reading the contract “in light of the circumstances in
20 which it was entered,” it is clear that the parties would have foreseen and considered future
21 Affiliates and members of the Sorensen Group. Therefore, even though the Partners
22 Defendants did not become Affiliates of Sorensen until after the Agreement was signed,
23 the Partners Defendants are part of a class that the Agreement was intended to benefit.

24 The Partners Defendants are likewise third-party beneficiaries under Delaware law.
25 In Delaware,

26 a party must meet three conditions to qualify as a third party beneficiary:

27 (a) the contracting parties must have intended that the third party
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1 beneficiary benefit from the contract, (b) the benefit must have been
2 intended as a gift or in satisfaction of a pre-existing obligation to that
3 person, and (c) the intent to benefit the third party must be a material part of
4 the parties' purpose in entering into the contract.

5 *Appforge, Inc. v. Extended Systems, Inc.*, No. 04-704-GMS, 2005 WL 705341 at *9 (D.
6 Del. Mar. 28, 2005) (quoting *E.I. DuPont & Co. v. Rhone Poulenc Fiber and Resin*
7 *Intermediates, S.A.S.*, 269 F.3d 187, 196 (3d Cir. 2001)). Moreover, “[t]o determine
8 whether the parties intended to make an individual a third-party beneficiary, the Court
9 must look to the terms of the contract and the surrounding circumstances.” *Hadley v.*
10 *Shaffer*, No. 99-144-JJF, 2003 WL 21960406 at *5 (D.Del. Aug. 12, 2003) (citing *Grand*
11 *St. Artists v. Gen'l Electric. Co.*, 19 F. Supp. 2d 242, 253 (D.N.J. 1998)). Finally,
12 Delaware has approvingly cited the Restatement (Second) of Contracts § 308 (1981),
13 which explains that “[i]t is not essential to the creation of a right in an intended beneficiary
14 that he be identified when a contract containing the promise is made.” *Willis v. City of*
15 *Rehoboth Beach*, 03C-11-016-RFS, 2004 WL 2419143 at *2 (Del. Super. Ct. Oct. 14,
16 2004).

17 The Partners Defendants fulfill this three-part test. First, the plain language of the
18 contract states that the “Agreement shall be binding upon and inure to the benefit of the
19 Parties and their respective . . . Affiliates,” evincing the parties' intention that Affiliates
20 benefit from the Settlement Agreement. Second, although Delaware courts have not
21 provided a test for whether the benefit is intended as a gift or in satisfaction of a pre-
22 existing obligation, the Court can glean the parties' intent from the language of the
23 Agreement. “Where parties . . . expressly state that they intend a third party to have the
24 right to enforce the promisor's obligation, the critical question of whether they intended to
25 benefit the third party is resolved.” 9-44 Corbin on Contracts § 44.4 (2017) (citing the
26 Restatement (Second) of Contracts § 302 (1981)). The clause explicitly grants Affiliates
27 both the benefits (like enforcement) and burdens of the Settlement Agreement. Finally, the
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1 Court concludes that binding future Affiliates is a material term of the Settlement
2 Agreement. As Defendants argue, in the context of making the Settlement Agreement
3 EmployBridge would have intended to “ensure[] that Mr. Sorensen could not simply form
4 a new legal entity, start competing under the banner of that newly formed legal entity, and
5 assert that this new entity was not bound by the Settlement Agreement because it did not
6 exist at the time the Settlement Agreement was formed.” (Reply, Doc. 37 at 3-4). The
7 Affiliates were expressly included in a clause that binds persons and entities that may not
8 come into existence until after the Agreement was signed. Interpreting the contract in light
9 of the “surrounding circumstances” of its formation, the Court is persuaded that that this
10 clause is a material part of the parties’ purpose in making this Agreement.

11 As to EmployBridge’s contention that Delaware law does not allow a corporation
12 not in existence to be an intended third-party beneficiary of a contract, the Court again
13 concludes that EmployBridge reads the case law too broadly. In a single Delaware case,
14 *RHA Construction, Inc. v. Scott Engineering, Inc.*, the court stated in a footnote that a
15 corporation that did not exist at the time of contracting could not have been a third-party
16 beneficiary. C.A. N11C-03-013-JRJ, 2013 WL 3884937 *9 at n97 (Del. Super. Ct. July
17 24, 2013). The Delaware court cited no authority for the proposition, and in light of its
18 determination that the entity was not an intended beneficiary under Delaware’s three-part
19 test, this statement was, at most, dicta. In the present case, the “surrounding
20 circumstances” at the time the parties entered into Settlement Agreement, persuades the
21 Court that future Sorensen group Affiliates were contemplated as third-party beneficiaries
22 under the three-part test.

23 What is more, there is no dispute that the arbitration clause is meant to apply to
24 members of the Sorensen Group. Under Delaware law, “a third party beneficiary will *only*
25 be bound by the terms of the underlying contract where the claims asserted by that
26 beneficiary arise from its third party beneficiary status.” *E.I. DuPont*, 269 F.3d at 197.
27 The arbitration clause sweeps in a broad range of claims, stating that “[a]ny dispute,
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1 controversy, or claim between any member of the Sorensen Group, on the one hand, and
2 the company, on the other hand . . . shall be submitted to and resolved by confidential and
3 binding arbitration.” (Settlement Agreement § 7.1(a), Doc. 31-1 at 37.) In defining
4 “Sorensen Group,” the Settlement Agreement refers to Section 1(cc) of the incorporated
5 Covenants Agreement. (*Id.* at 8.) In the Covenants Agreement, “Sorensen Group” is
6 defined as

7
8 (i) those individuals listed in clauses (i) through (iii) of the definition
9 of Sorensen Covered Persons [including Sorensen and his wife], (ii)
10 any Family Trust of Sorensen, and (iii) any entity 95% of whose
11 voting interests and 95% of whose economic interests are owned,
12 either directly or indirectly, by one or more persons identified in the
13 forgoing [*sic*] clauses (i) and (ii).

14
15 (*Id.* at 142.)

16 Sorensen asserts that he or his wife own at least 95% of the voting and economic
17 interests in each of the fifteen Partners Defendants, making them members of the Sorensen
18 Group. (Sorensen Decl. ¶ 4, Doc. 31.) The Court concludes that the fifteen Partners
19 Defendants fit squarely within the definition of a Sorensen Group member, making them
20 expressly subject to, and beneficiaries of, the arbitration clause. As explained more fully
21 below, EmployBridge’s claims “relat[e] to” the Agreement and are covered by the
22 arbitration clause. Therefore, the Partners Defendants’ ability to compel these covered
23 claims to arbitration “arises from” their third party beneficiary status in a manner sufficient
24 to satisfy the *DuPont* standard. (Settlement Agreement § 7.1(a), Doc. 31-1 at 37.)

25 **D. EmployBridge’s claims are within the scope of the arbitration clause.**

26 “[A]s a matter of federal law, any doubts concerning the scope of arbitrable issues
27 should be resolved in favor of arbitration.” *Moses H. Cone*, 460 U.S. at 24-25. Delaware
28

1 law³ counsels that if an “arbitration clause is broad in scope, the court will defer to
2 arbitration on any issues that touch on contract rights or contract performance.” *Parfi*
3 *Holding AB v. Mirror Image Internet, Inc.*, 817 A.2d 149, 155 (Del. 2002).

4 The arbitration clause commits “[a]ny dispute, controversy or claim . . . in any way
5 relating to this Agreement [or] the Covenants Agreement” to arbitration. (Settlement
6 Agreement § 7.1, Doc. 31-1 at 37.) Further, the Covenants Agreement prohibits Sorensen
7 from obtaining EmployBridge’s confidential information and from soliciting or competing
8 with EmployBridge “including . . . through any member of the Sorensen Group.”
9 (Covenants Agreement, Doc. 31-3 at 7-8.)

10 EmployBridge asserts that its claims are “untethered” from the Settlement
11 Agreement and that the claims “do not hinge[]” on the Covenants Agreement. (Opp. at
12 10.) It is true that Delaware law counsels that “arbitration clauses should be applied only
13 to claims that bear on the duties and obligations” in an Agreement. *Parfi*, 817 A.2d at 156.
14 But unlike the claims in *Parfi*, EmployBridge’s “claims based on fiduciary duties touch on
15 the obligations created in” the Covenants Agreement. *Id.* at 157. EmployBridge’s claims
16 that the Partners Defendants—members of the Sorensen Group—appropriated confidential
17 information from EmployBridge, solicited EmployBridge employees and conspired with
18 them to compete with EmployBridge are quite clearly “relat[ed] to” these covenants and
19 “touch on” their performance. (*See* Covenants Agreement, Doc. 31-3 at 7-8.) Moreover,
20 as Defendants point out, Plaintiff alleges that Defendants’ tortious behavior began “at least
21 as early as January 2017,” prior to the expiration of the covenant not to compete contained
22 in the Covenants Agreement. (FAC ¶¶ 21-25.) Further, Plaintiff states that the Partners
23 Defendants were incorporated in “March, April, and May 2017,” when the covenants were
24 in effect. Sorensen’s obligations under the Covenants Agreement explicitly include
25 actions taken through Sorensen Group members, including the Partners Defendants.

26

27 ³ Having determined that the Partners Defendants are third-party beneficiaries bound by the
28 Settlement Agreement, the Court applies the Delaware choice of law clause.

1 EmployBridge’s claims relate to the Settlement Agreement and the Covenants Agreement
2 and are therefore within the scope of the arbitration clause.

3 **E. Corte, Fierro, and Smith can enforce the arbitration clauses in their**
4 **employment contracts.**

5 Defendants Corte, Fierro, and Smith each signed employment agreements with their
6 previous employers, subsidiaries of EmployBridge, that contain arbitration clauses. (Opp.,
7 1-2; Corte Decl. Ex. 1, Doc 30-3 at 5; Fierro Decl. Ex. 1, Doc. 38 at 6; Smith Decl. Ex 1,
8 Doc. 30-2 at 5.) EmployBridge does not contest that it is bound by these employment
9 agreements. In fact, it recently sent letters to each of the three employees reminding them
10 of their obligations to EmployBridge as set out in the contracts with each subsidiary.
11 (Fierro Decl. Ex 2, Doc. 38 at 15; Corte Decl. Ex 2, Doc. 40 at 6; Smith Decl. Ex. 2, Doc.
12 39 at 5.) The newly-joined employee Defendants, McComb and Rico, also had arbitration
13 clauses in their contracts. (Cottingim Decl. Ex. 1, Doc. 49-2 at 2-5; Ex. 2, Doc. 49-3 at 2.)

14 EmployBridge argues that Corte’s, Fierro’s, and Smith’s contracts are
15 unenforceable as a matter of California law, because it would be unconscionable to hold
16 the employees to the arbitration clauses. (Opp. at 13.) In other words, EmployBridge
17 argues that it should be able to avoid arbitration because its subsidiaries forced their
18 employees to sign contracts that are unconscionable to the point of being unenforceable.
19 To make such an argument requires a considerable degree of chutzpah.

20 “To allow [a party] to assert rights and benefits under the contract and then later
21 repudiate it merely to avoid arbitration would be entirely inequitable.” *Avina v. Cigna*
22 *Healthplans of California*, 211 Cal. App. 3d. 1, 3 (Cal. Ct. App. 1989). Unconscionability
23 as a doctrine is designed to protect parties with weaker bargaining power; its use as a
24 sword by the party with superior bargaining power is not contemplated. And to allow
25 EmployBridge to avoid arbitration because the agreements lack mutuality confounds logic.
26 (Opp. at 16.) An entity may not ask its employees to sign a contract authorizing only the
27 entity to bring certain types of claims in court, then later complain when the employee
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1 chooses arbitration instead of a judicial forum. Thus, the Court need not decide whether
2 the clauses at issue are unconscionable, as the parties with weaker bargaining power (the
3 employees) did not plead this issue.

4 EmployBridge does not dispute that the employee arbitration agreements cover
5 the claims brought in this lawsuit. Therefore, the Court will compel EmployBridge's
6 claims against all five employee defendants to arbitration.⁴

7 **V. CONCLUSION**

8 For the reasons stated above, the Court GRANTS Defendants' Motion to Compel
9 Arbitration. Pursuant to the section 3 of the Federal Arbitration Act, the Court STAYS the
10 matter pending arbitration. 9 U.S.C. § 3. The parties are directed to notify the Court
11 within **fourteen (14) days** of any final order in the arbitration proceeding.

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14 DATED: November 08, 2017



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17 JOSEPHINE L. STATON
18 UNITED STATES DISTRICT JUDGE

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⁴ Although there are provisions in three of the five employees' agreements exempting the EmployBridge predecessor companies from arbitrating any "claims" for injunctive relief against the employees, EmployBridge has not asked the Court to retain jurisdiction over this requested relief and the Court deems such argument waived. (FAC, Doc. 45 at 44; Corte Decl. Ex. 1, Doc 30-3 at 5; Smith Decl. Ex 1, Doc. 30-2 at 5; Cottingim Decl. Ex. 1, Doc. 49-2 at 4.)